

Justin F. Landy, Ph.D.

Curriculum Vitae

CONTACT INFORMATION

<i>Address:</i>	Center for Decision Research 5807 S Woodlawn Avenue Chicago, IL 60637	<i>Cell Phone:</i>	(443) 621-9857
		<i>E-Mail:</i>	justinlandy@chicagobooth.edu
		<i>Website:</i>	www.justinlandy.com

CURRENT POSITION

- 2015-Present Postdoctoral Researcher/Manager of Outreach, Center for Decision Research, University of Chicago Booth School of Business

EDUCATION

- University of Pennsylvania
 - Ph.D., Psychology, August 2015
Committee: Geoffrey P. Goodwin, Philip Tetlock, and Paul Rozin
Thesis: *Morality, Sociability, and Competence: Distinct and Interactive Dimensions of Social Judgment*
 - Certificate in University Teaching, University of Pennsylvania Center for Teaching and Learning, December 2012
 - M.A., Psychology, May 2011
- Cornell University
 - B.A., Psychology, *Magna cum laude*, May 2010
 - B.A., Religious Studies, May 2010

PUBLICATIONS

- **Landy, J. F.**, Walco, D. K., & Bartels, D. M. (in press). What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs. *Journal of Personality and Social Psychology*.
- **Landy, J. F.** & Rozman, E. B. (in press). The Moral Myopia Model: Why and how reasoning matters in moral judgment. In G. Pennycook (Ed.), *The new reflectionism in cognitive psychology: Why reason matters*. East Sussex, UK: Psychology Press.
- **Landy, J. F.** & Uhlmann, E. L. (in press). Morality is personal. In K. Gray & J. Graham (Eds.), *The atlas of moral psychology: Mapping good and evil in the mind*. New York: Guilford.
- **Landy, J. F.** (2016). Representations of moral violations: Category members and associated features. *Judgment and Decision Making*, *11*, 496-508.

- **Landy, J. F.**, Piazza, J., & Goodwin, G. P. (2016). When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality. *Personality and Social Psychology Bulletin*, *42*, 1272-1290.
- **Landy, J. F.** & Goodwin, G. P. (2015). Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence. *Perspectives on Psychological Science*, *10*, 518-536.
- **Landy, J. F.** & Goodwin, G. P. (2015). Our conclusions were tentative, but appropriate: A reply to Schnall et al. (2015). *Perspectives on Psychological Science*, *10*, 539-540.
- Royzman, E. B., **Landy, J. F.**, & Leeman, R. F. (2015). Are thoughtful people more utilitarian? CRT as a unique predictor of moral minimalism in the dilemmatic context. *Cognitive Science*, *39*, 325-352.
- Royzman, E., Atanasov, P., **Landy, J. F.**, Parks, A., & Gepty, A. (2014). CAD or MAD? Anger (not disgust) as the predominant response to pathogen-free violations of the Divinity code. *Emotion*, *14*, 892-907.
- Royzman, E. B., **Landy, J. F.**, & Goodwin, G. P. (2014). Are good reasoners more incest-friendly? Trait cognitive reflection predicts selective moralization in a sample of American adults. *Judgment and Decision Making*, *9*, 175-190.
- Goodwin, G. P. & **Landy, J. F.** (2014). Valuing different human lives. *Journal of Experimental Psychology: General*, *143*, 778-803.
- Piazza, J., **Landy, J. F.**, & Goodwin, G. P. (2014). Cruel nature: Harmfulness as an important, overlooked dimension in judgments of moral standing. *Cognition*, *131*, 108-124.
- Piazza, J. & **Landy, J. F.** (2013). "Lean not on your own understanding": Belief that morality is founded on divine authority and non-utilitarian moral judgments. *Judgment and Decision Making*, *8*, 639-661.

MANUSCRIPTS UNDER REVIEW OR REVISION

- Caruso, E. M., Shapira, O., & **Landy, J. F.** (2017). Show me the money: A systematic exploration of manipulations, moderators, and mechanisms of priming effects. (Conditionally accepted at *Psychological Science*).
- **Landy, J. F.** & Piazza, J. (2017). Re-evaluating moral disgust: Disgust and other negative emotions predict negativity in many evaluative judgments. (Under review at *Social Psychological and Personality Science*).

MANUSCRIPTS IN PREPARATION

- **Landy, J. F.** & Bartels, D. M. (2017). Inductive ethics: A bottom-up taxonomy of the moral domain.
- **Landy, J. F.**, Piazza, J., & Goodwin, G. P. (2017). Moral character, sociability, and competence in intergroup stereotypes.
- Piazza, J., **Landy, J. F.**, Chakroff, A., & Young, L. (2017). A person-centered approach to moral disgust. Invited submission to N. Strohminger & V. Kumar (Eds.), *The moral psychology of disgust*. New York: Rowan & Littlefield.

SELECTED RESEARCH IN PROGRESS

- **Landy, J. F.**, Jia, M., Ding, I. L., Dreber, A., Johanneson, M., Pfeiffer, T., . . . Uhlmann, E. L. *Crowdsourcing a hypothesis test.*
- **Landy, J. F.** & Montoya, A. K. *A bootstrapping approach to meta-analytic statistics.*
- **Landy, J. F.** & Scott, S. E. *Doing the right thing the wrong way: Moral character, willpower, and preferences for ineffective medical treatments.*
- **Landy, J. F.**, Herzog, N. R., & Bartels, D. M. *Moral thoughtfulness: Thinking carefully about moral problems is itself a virtue.*
- **Landy, J. F.**, Linder, J. N., & Caruso, E. M. *When evidence of innocence makes you a worse person.*
- **Landy, J. F.** & Goodwin, G. P. *The role of moral character in self-evaluation.*
- **Landy, J. F.** & Piazza, J. *Anger, but not disgust, is inextricably linked to moral condemnation.*
- Klein, H. R., **Landy, J. F.**, Gluch, J. I., & Odell, S. *Assessing triggers of dental anxiety: A content-analytic approach.*

INVITED TALKS

- **Landy, J. F.**, (2017, March). *Empirical virtue ethics: The psychology of moral character.* Paper presented to the Department of Psychology, University of California, San Diego, San Diego, CA.
- **Landy, J. F.**, (2016, December). *Empirical virtue ethics: The psychology of moral character.* Paper presented to the Department of Psychology, Rutgers University – Newark, Newark, NJ.
- **Landy, J. F.**, Walco, D., & Bartels, D. M. (2016, November). *What's so bad about using steroids? Exploring the origins of opposition to performance enhancers.* Paper presented to the Chicagoland Morality Researchers, University of Illinois at Chicago, Chicago, IL.
- **Landy, J. F.** & Bartels, D. M. (2016, September). *Inductive ethics: A bottom-up taxonomy of the moral domain.* Paper presented to the MOSAIC Lab and Higher-Level Cognition Lab, Northwestern University, Chicago, IL.
- **Landy, J. F.**, Piazza, J., & Goodwin, G. P. (2016, March). *When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality.* Paper presented at the Social and Personality Psychology Brown Bag Series, Washington University in St. Louis, St. Louis, MO.
- **Landy, J. F.** (2015, September). *Morality: New evidence for old perspectives.* Paper presented to the Center for Decision Research, University of Chicago Booth School of Business, Chicago, IL
- **Landy, J. F.** (2014, October). *What is the role of disgust in moral judgment? A meta-analysis and some experiments.* Paper presented to the Boston Area Moral Cognition Group, Boston University, Boston, MA.

CHAired SYMPOSIA

- **Landy, J. F.** & Scott, S. E. (2017, January). *Moral judgments of emerging technologies*. Symposium presented at the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX. *Speakers: Michael P. Hall, Justin F. Landy, Sydney E. Scott, Stephanie Schwartz.*
- White, R. & **Landy, J. F.** (2016, May). *Data collection in the twenty-first century: New approaches to conducting psychological studies*. Symposium presented at the Annual Conference of the Association for Psychological Science. Chicago, IL. *Speakers: Matthew Diabes, Rebecca White, Adrian Ward, Lyle Ungar.*

CONFERENCE PRESENTATIONS

- **Landy, J. F.**, Walco, D. K., & Bartels, D. M. (2017, January). *What's so bad about using steroids? Exploring the origins of moral opposition to performance enhancers*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- **Landy, J. F.** & Bartels, D. M. (2016, November). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Boston, MA.
- **Landy, J. F.** & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Cognitive Science Society. Philadelphia, PA.
- **Landy, J. F.** & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the International Conference on Thinking. Providence, RI.
- **Landy, J. F.** & Bartels, D. M. (2016, June). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Austin, TX.
- **Landy, J. F.** (2016, May). *Form and content in moral judgment*. Paper presented to the Annual Meeting of the Midwestern Psychological Association. Chicago, IL.
- **Landy, J. F.**, Piazza, J., & Goodwin, G. P. (2016, May). *Moral character, sociability, and competence in intergroup stereotypes*. Paper presented to the Annual Conference of the Association for Psychological Science. Chicago, IL.
- White, R. J., **Landy, J. F.**, Kwong, J., & Caruso, H. (2016, May). *Advancing decision science through community recruitment and multi-institutional research*. Paper presented to the Annual Conference of the Association for Psychological Science. Chicago, IL.
- Goodwin, G., **Landy, J.**, & Piazza, J. (2016, January). *Morality, sociability, and competence are distinct dimensions of social cognition*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. San Diego, CA.
- **Landy, J. F.** & Bartels, D. M. (2015, November). *Mapping Morality*. Paper presented to the Morality Preconference at the Annual Conference of the Society for Judgment and Decision Making. Chicago, IL.
- **Landy, J. F.**, Piazza, J., & Goodwin, G. P. (2015, March). *Morality, sociability, and competence are distinct dimensions of social cognition*. Paper presented to the Annual Meeting of the Eastern Psychological Association. Philadelphia, PA.

- Goodwin, G. P. & **Landy, J. F.** (2015, March). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Eastern Psychological Association. Philadelphia, PA.
- **Landy, J. F.** & Goodwin, G. P. (2015, February). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- **Landy, J. F.** & Goodwin, G. P. (2014, November). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Long Beach, CA.
- Piazza, J., **Landy, J. F.**, & Goodwin, G. P. (2014, July). *Morality, sociability, and competence: Evidence for a three-dimensional model of person perception and stereotype content*. Paper presented to the Annual Meeting of the European Association of Social Psychology, Amsterdam, Netherlands.
- **Landy, J. F.** & Goodwin, G. P. (2014, June). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Poster presented to the Annual Meeting of the Society for Philosophy and Psychology. Vancouver, BC, Canada.
- Piazza, J., **Landy, J. F.**, & Goodwin, G. P. (2013, November). *Cruel nature: Harmfulness as an overlooked dimension in judgments of moral standing*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Toronto, ON, Canada.
- **Landy, J. F.** & Goodwin, G. P. (2013, June). *Valuing different human lives*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Providence, RI
- **Landy, J. F.** & Goodwin, G. P. (2012, May). *People do not always value younger lives more than older lives*. Paper presented to the Princeton Graduate Conference on Psychology and Policymaking. Princeton, NJ.
- **Landy, J. F.** & Goodwin, G. P. (2011, November). *Moral overcorrection: Political liberals judge moral offenses less harshly when they are committed by minorities*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Seattle, WA.
- Goodwin, G. P., Mercier, H., Darley, J., & **Landy, J.** (2010, November). *Valuing different human lives*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. St. Louis, MO.

AWARDS AND HONORS

- Outstanding Research Award, Society for Personality and Social Psychology Graduate Student Committee, 2015
- Student Representative, Society for Judgment and Decision Making Executive Board, 2015 (Position awarded to the author of the best student paper at the previous year's annual conference)
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2013. Project Title: *Humanity as the moral in-group*.
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2012. Project Title: *Post-hoc moral credentialing*.

- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2011. Project Title: *Valuing different human lives*.
- Benjamin Franklin Fellowship, Department of Psychology, University of Pennsylvania, Fall 2010-Summer 2015
- *Magna cum Laude*, Department of Psychology, Cornell University, Spring 2010

TEACHING INTERESTS

Moral psychology, social psychology, cognitive psychology, meta-analysis, personality psychology, emotion, reasoning, statistics, research methods, social cognition, judgment and decision making, consumer behavior, psychology and religion

TEACHING EXPERIENCE

- Teaching Assistant, University of Chicago Booth School of Business
 - Spring 2017: Advanced Negotiations with Dr. George Wu
 - Winter 2017: “Designing a Good Life” (Behavioral Ethics) with Dr. Nicholas Epley
 - Summer 2016: Managing in Organizations with Dr. Eugene Caruso
 - Spring 2016: Advanced Negotiations with Dr. George Wu
 - Winter 2016: “Designing a Good Life” (Behavioral Ethics) with Dr. Nicholas Epley
 - Fall 2015: Consumer Behavior with Dr. Daniel Bartels
- Head Teaching Assistant, University of Pennsylvania
 - Spring 2014: Introduction to Experimental Psychology with Dr. Daniel Swingley
- Teaching Assistant, University of Pennsylvania
 - Spring 2013 and Fall 2013: Social Psychology with Dr. Coren Apicella
 - Fall 2012: Introduction to Experimental Psychology with Dr. Caroline Connolly
 - Spring 2012: Social Psychology with Dr. Geoffrey Goodwin
 - Fall 2011: Judgments and Decisions with Dr. Jonathan Baron and Dr. Barbara Mellers

STUDENT ADVISING

- Nicholas Herzog, *Moral thoughtfulness: Thinking carefully about moral problems is itself a virtue*. Master’s thesis in social science, University of Chicago, 2017 (co-advised with Daniel Bartels)
- Jessica Linder, *When evidence of innocence makes you a worse person*. Master’s thesis in social science, University of Chicago, 2017 (co-advised with Eugene Caruso)

PREVIOUS ACADEMIC EMPLOYMENT

- 2008-2010 Research Assistant for Dr. Thomas Gilovich, Department of Psychology, Cornell University
- 2007-2009 Research Assistant, Business Simulation Laboratory, Johnson School of Management, Cornell University

REVIEWING EXPERIENCE

Ad hoc Reviewer

- **Funding Competitions and Awards:** Israel Science Foundation; Society for Personality and Social Psychology Outstanding Research Award; Society for Personality and Social Psychology Student Poster Award; Society for Judgment and Decision Making Student Poster Competition; National Science Centre (Poland) OPUS Grant Competition
- **General Interest Journals:** *Philosophical Transactions of the Royal Society B*; *Perspectives on Psychological Science*; *Journal of Experimental Psychology:General*; *British Journal of Psychology*; *Collabra*
- **Social Psychology Journals:** *Personality and Social Psychology Bulletin*; *Journal of Experimental Social Psychology*; *Social Psychological and Personality Science*; *European Journal of Social Psychology*; *Social Influence*
- **Cognitive Psychology Journals:** *Cognition*; *Judgment and Decision Making*; *Cognition and Emotion*; *Journal of Cognitive Psychology*
- **Other Academic Journals:** *Emotion Review*; *Journal of Consumer Psychology*; *Philosophical Psychology*; *Evolutionary Psychological Science*; *Experimental Psychology*; *Journal of Genetic Psychology*

PROFESSIONAL AFFILIATIONS

- Society for Personality and Social Psychology
- Cognitive Science Society
- Society for Judgment and Decision Making
- Society for Philosophy and Psychology
- Association for Psychological Science
- Midwestern Psychological Association

MEDIA ATTENTION

- New Scientist: “What *are* you worth?”, by Shannon Fischer
- The Conversation UK: “Why we are all moral hypocrites – and what we can do about it”, by Jared Piazza
- Chicago Booth Review: “Morality: More important than intelligence”, by Alice G. Walton
- SAS Frontiers: “The science of ethics”, by Abigail Meisel
- The New Yorker blog: “Calculating the value of a life”, by Matthew Hutson.
- PsyPost: “Liberals and conservatives approach moral judgments in fundamentally different ways”, by Eric W. Dolan.

REFERENCES

Geoffrey P. Goodwin, Ph.D.
Department of Psychology
University of Pennsylvania
3720 Walnut Street
Philadelphia, PA 19104
ggoodwin@psych.upenn.edu

Jared Piazza, Ph.D.
Department of Psychology
Lancaster University
Fylde College
Lancaster, United Kingdom
j.piazza@lancaster.ac.uk

Daniel M. Bartels, Ph.D.
Booth School of Business
University of Chicago
5807 S Woodlawn Avenue
Chicago, IL 60637
bartels@uchicago.edu

Eric L. Uhlmann, Ph.D.
INSEAD
Organisational Behaviour Area
1 Ayer Rajah Avenue
138676 Singapore
eric.uhlmann@insead.edu