

# Justin F. Landy, Ph.D.

## Curriculum Vitae

### CONTACT INFORMATION

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### CURRENT POSITION

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- 2015-Present Postdoctoral Researcher/Manager of Outreach, Center for Decision Research, University of Chicago Booth School of Business

### EDUCATION

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- University of Pennsylvania
  - Ph.D., Psychology, August 2015  
Committee: Geoffrey P. Goodwin, Philip Tetlock, and Paul Rozin  
Thesis: *Morality, Sociability, and Competence: Distinct and Interactive Dimensions of Social Judgment*
  - Certificate in University Teaching, University of Pennsylvania Center for Teaching and Learning, December 2012
  - M.A., Psychology, May 2011
- Cornell University
  - B.A., Psychology, *Magna cum laude*, May 2010
  - B.A., Religious Studies, May 2010

### ARTICLES IN PEER-REVIEWED JOURNALS

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- \*Landy, J. F. & \*Piazza, J. (in press). Re-evaluating moral disgust: Sensitivity to many affective states predicts extremity in many evaluative judgments. *Social Psychological and Personality Science*.
- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017). What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs. *Journal of Personality and Social Psychology*, 113, 377-392.
- Caruso, E. M., Shapira, O., & Landy, J. F. (2017). Show me the money: A systematic exploration of manipulations, moderators, and mechanisms of priming effects. *Psychological Science*, 28, 1148-1159.
- Landy, J. F. (2016). Representations of moral violations: Category members and associated features. *Judgment and Decision Making*, 11, 496-508.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016). When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality. *Personality and Social Psychology Bulletin*, 42, 1272-1290.

- Landy, J. F. & Goodwin, G. P. (2015). Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence. *Perspectives on Psychological Science*, *10*, 518-536.
- Landy, J. F. & Goodwin, G. P. (2015). Our conclusions were tentative, but appropriate: A reply to Schnall et al. (2015). *Perspectives on Psychological Science*, *10*, 539-540.
- Royzman, E. B., Landy, J. F., & Leeman, R. F. (2015). Are thoughtful people more utilitarian? CRT as a unique predictor of moral minimalism in the dilemmatic context. *Cognitive Science*, *39*, 325-352.
- Royzman, E., Atanasov, P., Landy, J. F., Parks, A., & Gepty, A. (2014). CAD or MAD? Anger (not disgust) as the predominant response to pathogen-free violations of the Divinity code. *Emotion*, *14*, 892-907.
- Royzman, E. B., Landy, J. F., & Goodwin, G. P. (2014). Are good reasoners more incest-friendly? Trait cognitive reflection predicts selective moralization in a sample of American adults. *Judgment and Decision Making*, *9*, 175-190.
- Goodwin, G. P. & Landy, J. F. (2014). Valuing different human lives. *Journal of Experimental Psychology: General*, *143*, 778-803.
- Piazza, J., Landy, J. F., & Goodwin, G. P. (2014). Cruel nature: Harmfulness as an important, overlooked dimension in judgments of moral standing. *Cognition*, *131*, 108-124.
- Piazza, J. & Landy, J. F. (2013). “Lean not on your own understanding”: Belief that morality is founded on divine authority and non-utilitarian moral judgments. *Judgment and Decision Making*, *8*, 639-661.

\*First authorship shared equally

## **CHAPTERS IN EDITED VOLUMES**

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- Landy, J. F. & Uhlmann, E. L. (in press). Morality is personal. In K. Gray & J. Graham (Eds.), *The atlas of moral psychology: Mapping good and evil in the mind*. New York: Guilford.
- Landy, J. F. & Royzman, E. B. (in press). The Moral Myopia Model: Why and how reasoning matters in moral judgment. In G. Pennycook (Ed.), *The new reflectionism in cognitive psychology: Why reason matters*. East Sussex, UK: Psychology Press.
- Piazza, J., Landy, J. F., Chakroff, A., Young, L., & Wasserman, E. (in press). What disgust does and does not do for moral cognition. In N. Strohminger & V. Kumar (Eds.), *The moral psychology of disgust*. New York: Rowan & Littlefield.

## **MANUSCRIPTS UNDER REVIEW OR REVISION**

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- Landy, J. F. & Bartels, D. M. (2017). A bottom-up model of moral concepts. (Revise and resubmit at *Journal of Experimental Psychology: General*).
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2017). Stereotypes in 3D: Distinct contributions of morality, sociability, and competence to intergroup appraisals. (Under review at *Social Psychological and Personality Science*).

## MANUSCRIPTS IN PREPARATION

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- Landy, J. F. & Bartels, D. M. (2017). Why we expect impure people to harm, cheat, disrespect, and betray: Replicating and explaining a moral judgment asymmetry.
- \*Scott, S. E. & \*Landy, J. F. (2017). Medication aversion: How moral character inferences affect medical decision making.
- Walco, D. K., Landy, J. F., & Bartels, D. M. (2017). The unexpected unpredictability of context and content effects: A study of variation in moral judgments.

## SELECTED RESEARCH IN PROGRESS

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- Landy, J. F., Jia, M., Ding, I. L., Viganola, D., Tierney, W., . . . Uhlmann, E. L. *Crowdsourcing hypothesis tests: Making transparent how design choices shape research results.*
- Landy, J. F., Herzog, N. R., & Bartels, D. M. *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue.*
- Landy, J. F., Linder, J. N., & Caruso, E. M. *Latent intentions: Why over-justifying innocence makes you seem like a worse person.*
- Landy, J. F. & Levine, E. E. *Mean, awkward, or dumb: Differing effects of self-disclosure on interpersonal trust.*
- Landy, J. F. & Goodwin, G. P. *The role of moral character in self-evaluation.*
- \*Piazza, J. & \*Landy, J. F. *Anger, but not disgust, is seen as inextricably linked to moral condemnation.*
- \*Landy, J. F. & \*Scott, S. E. *Moral evaluations of habitual behaviors.*
- Landy, J. F. & Montoya, A. K. *A bootstrapping approach to meta-analytic statistics.*
- Klein, H. R., Landy, J. F., Gluch, J. I., & Odell, S. *A content-analytic approach to assessing triggers of dental anxiety.*

## INVITED TALKS

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- Landy, J. F. (2017, May). Discussant for *Social emotions*. Symposium presented at the Graduate Student Academic Research Conference, University of Chicago, Chicago, IL.
- Landy, J. F. (2017, March). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, University of California, San Diego, San Diego, CA.
- Landy, J. F. (2016, December). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, Rutgers University – Newark, Newark, NJ.
- Landy, J. F., Walco, D., & Bartels, D. M. (2016, November). *What's so bad about using steroids? Exploring the origins of opposition to performance enhancers*. Paper presented to the Chicagoland Morality Researchers, University of Illinois at Chicago, Chicago, IL.
- Landy, J. F. & Bartels, D. M. (2016, September). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the MOSAIC Lab and Higher-Level Cognition Lab, Northwestern University, Chicago, IL.

- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, March). *When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality*. Paper presented at the Social and Personality Psychology Brown Bag Series, Washington University in St. Louis, St. Louis, MO.
- Landy, J. F. (2015, September). *Morality: New evidence for old perspectives*. Paper presented to the Center for Decision Research Behavioral Science Workshop Series, University of Chicago Booth School of Business, Chicago, IL
- Landy, J. F. (2014, October). *What is the role of disgust in moral judgment? A meta-analysis and some experiments*. Paper presented to the Boston Area Moral Cognition Group, Boston University, Boston, MA.

### CHAired SYMPOSIA

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- Landy, J. F. & Scott, S. E. (2017, January). *Moral judgments of emerging technologies*. Symposium presented at the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- White, R. & Landy, J. F. (2016, May). *Data collection in the twenty-first century: New approaches to conducting psychological studies*. Symposium presented at the Annual Conference of the Association for Psychological Science. Chicago, IL.

### SELECTED CONFERENCE PRESENTATIONS

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- Herzog, N. R., Landy, J. F., & Bartels, D. M. (2017, November). *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Linder, J. N., Landy, J. F., & Caruso, E. M. (2017, November). *Counterfactual intentions: When over-justification makes you seem like a worse person*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, November). *What's so bad about using steroids? Exploring the origins of moral opposition to performance enhancers*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, January). *What's so bad about using steroids? Exploring the origins of moral opposition to performance enhancers*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Landy, J. F. & Bartels, D. M. (2016, November). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Boston, MA.
- Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Cognitive Science Society. Philadelphia, PA.
- Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the International Conference on Thinking. Providence, RI.

- Landy, J. F. & Bartels, D. M. (2016, June). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Austin, TX.
- Landy, J. F. (2016, May). *Form and content in moral judgment*. Paper presented to the Annual Meeting of the Midwestern Psychological Association. Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, May). *Moral character, sociability, and competence in intergroup stereotypes*. Paper presented to the Annual Conference of the Association for Psychological Science. Chicago, IL.
- Landy, J. F. & Bartels, D. M. (2015, November). *Mapping Morality*. Paper presented to the Morality Preconference at the Annual Meeting of the Society for Judgment and Decision Making. Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2015, March). *Morality, sociability, and competence are distinct dimensions of social cognition*. Paper presented to the Annual Meeting of the Eastern Psychological Association. Philadelphia, PA.
- Landy, J. F. & Goodwin, G. P. (2015, February). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, November). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, June). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Poster presented to the Annual Meeting of the Society for Philosophy and Psychology. Vancouver, BC, Canada.
- Landy, J. F. & Goodwin, G. P. (2013, June). *Valuing different human lives*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Providence, RI
- Landy, J. F. & Goodwin, G. P. (2012, May). *People do not always value younger lives more than older lives*. Paper presented to the Princeton Graduate Conference on Psychology and Policymaking. Princeton, NJ.
- Landy, J. F. & Goodwin, G. P. (2011, November). *Moral overcorrection: Political liberals judge moral offenses less harshly when they are committed by minorities*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Seattle, WA.

## AWARDS AND HONORS

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- Pre-Registration Challenge prize. Total funding amount: \$1000
- Outstanding Research Award, Society for Personality and Social Psychology Graduate Student Committee, 2015
- Student Representative, Society for Judgment and Decision Making Executive Board, 2015 (Position awarded to the author of the best student paper at the previous year's annual conference)
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2015. Project Title: *Understanding moral persuasion*. Total funding amount: \$800

- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2013. Project Title: *Humanity as the moral in-group*. Total funding amount: \$750
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2012. Project Title: *Post-hoc moral credentialing*. Total funding amount: \$650
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2011. Project Title: *Valuing different human lives*. Total funding amount: \$1,200
- Benjamin Franklin Fellowship, Department of Psychology, University of Pennsylvania, Fall 2010-Summer 2015
- *Magna cum Laude*, Department of Psychology, Cornell University, Spring 2010

### TEACHING INTERESTS

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Moral psychology, social psychology, cognitive psychology, meta-analysis, statistics, research methods, social cognition, judgment and decision making, emotion, reasoning, personality psychology, psychology and religion

### STUDENT ADVISING

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- Nicholas R. Herzog, *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Master's thesis in social science, University of Chicago, 2017 (co-advised with Daniel Bartels)
- Jessica N. Linder, *Counterfactual intentions: When over-justification makes you seem like a worse person*. Master's thesis in social science, University of Chicago, 2017 (co-advised with Eugene Caruso)

### TEACHING EXPERIENCE

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- Teaching Assistant, University of Chicago Booth School of Business
  - Winter 2017: Managing in Organizations with Dr. Eugene Caruso
  - Summer 2017: "Designing a Good Life" (Behavioral Ethics) with Dr. Nicholas Epley
  - Spring 2017: Advanced Negotiations with Dr. George Wu
  - Winter 2017: "Designing a Good Life" (Behavioral Ethics) with Dr. Nicholas Epley
  - Summer 2016: Managing in Organizations with Dr. Eugene Caruso
  - Spring 2016: Advanced Negotiations with Dr. George Wu
  - Winter 2016: "Designing a Good Life" (Behavioral Ethics) with Dr. Nicholas Epley
  - Fall 2015: Consumer Behavior with Dr. Daniel Bartels
- Head Teaching Assistant, University of Pennsylvania
  - Spring 2014: Introduction to Experimental Psychology with Dr. Daniel Swingley

- Teaching Assistant, University of Pennsylvania
  - Spring 2013 and Fall 2013: Social Psychology with Dr. Coren Apicella
  - Fall 2012: Introduction to Experimental Psychology with Dr. Caroline Connolly
  - Spring 2012: Social Psychology with Dr. Geoffrey Goodwin
  - Fall 2011: Judgments and Decisions with Dr. Jonathan Baron and Dr. Barbara Mellers

## PREVIOUS ACADEMIC EMPLOYMENT

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- 2008-2010      Research Assistant for Dr. Thomas Gilovich, Department of Psychology, Cornell University
- 2007-2009      Research Assistant, Business Simulation Laboratory, Johnson School of Management, Cornell University

## REVIEWING EXPERIENCE

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### Ad hoc Reviewer

- **Funding Competitions and Awards:** National Science Foundation Decision, Risk, and Management Sciences Program; John Templeton Foundation; Israel Science Foundation Individual Research Grants; Society for Personality and Social Psychology Outstanding Research Award; Society for Personality and Social Psychology Student Poster Award; Society for Judgment and Decision Making Student Poster Competition; National Science Centre (Poland) OPUS Grant
- **General Interest Journals:** *Philosophical Transactions of the Royal Society B: Biological Sciences*; *Perspectives on Psychological Science*; *Journal of Experimental Psychology: General*; *British Journal of Psychology*; *Collabra*; *Psychological Science*
- **Social Psychology Journals:** *Personality and Social Psychology Bulletin*; *Social Psychological and Personality Science*; *European Journal of Social Psychology*; *Social Influence*; *Journal of Experimental Social Psychology*
- **Cognitive Psychology Journals:** *Cognition*; *Judgment and Decision Making*; *Journal of Cognitive Psychology*; *Memory and Cognition*; *Cognition and Emotion*
- **Other Academic Journals:** *Emotion Review*; *Philosophical Psychology*; *Ethics and Behavior*; *Evolutionary Psychological Science*; *Experimental Psychology*; *Journal of Genetic Psychology*; *Journal of Consumer Psychology*

## PROFESSIONAL AFFILIATIONS

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- Society for Personality and Social Psychology
- Cognitive Science Society
- Society for Judgment and Decision Making
- Society for Philosophy and Psychology
- Association for Psychological Science
- Midwestern Psychological Association

## **MEDIA ATTENTION**

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- Chicago Booth Review: “Money might influence people less than believed”, by Alice G. Walton
- Chicago Booth Review: “Why the public hates performance-enhancing drugs, and what it means for athletes”, by Alice G. Walton
- New Scientist: “What *are* you worth?”, by Shannon Fischer
- The Conversation UK: “Why we are all moral hypocrites – and what we can do about it”, by Jared Piazza
- Chicago Booth Review: “Morality: More important than intelligence”, by Alice G. Walton
- SAS Frontiers: “The science of ethics”, by Abigail Meisel
- The New Yorker blog: “Calculating the value of a life”, by Matthew Hutson.
- PsyPost: “Liberals and conservatives approach moral judgments in fundamentally different ways”, by Eric W. Dolan.

## **REFERENCES**

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Geoffrey P. Goodwin, Ph.D.  
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University of Pennsylvania  
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