

Justin F. Landy, Ph.D.

Curriculum Vitae

CONTACT INFORMATION

Address: Center for Decision Research
5807 S Woodlawn Avenue
Chicago, IL 60637

Cell Phone: (443) 621-9857
E-Mail: justinlandy@chicagobooth.edu
Website: www.justinlandy.com

CURRENT POSITION

- 2015-Present Postdoctoral Researcher/Manager of Outreach, Center for Decision Research, University of Chicago Booth School of Business

EDUCATION

- University of Pennsylvania
 - Ph.D., Psychology, August 2015
Committee: Geoffrey P. Goodwin, Philip Tetlock, and Paul Rozin
Thesis: *Morality, Sociability, and Competence: Distinct and Interactive Dimensions of Social Judgment*
 - Certificate in University Teaching, University of Pennsylvania Center for Teaching and Learning, December 2012
 - M.A., Psychology, May 2011
- Cornell University
 - B.A., Psychology, *Magna cum laude*, May 2010
 - B.A., Religious Studies, May 2010

ARTICLES IN PEER-REVIEWED JOURNALS

- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017). What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs. *Journal of Personality and Social Psychology*, 113, 377-392.
- Caruso, E. M., Shapira, O., & Landy, J. F. (2017). Show me the money: A systematic exploration of manipulations, moderators, and mechanisms of priming effects. *Psychological Science*, 28, 1148-1159.
- Landy, J. F. (2016). Representations of moral violations: Category members and associated features. *Judgment and Decision Making*, 11, 496-508.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016). When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality. *Personality and Social Psychology Bulletin*, 42, 1272-1290.
- Landy, J. F. & Goodwin, G. P. (2015). Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence. *Perspectives on Psychological Science*, 10, 518-536.

- Landy, J. F. & Goodwin, G. P. (2015). Our conclusions were tentative, but appropriate: A reply to Schnall et al. (2015). *Perspectives on Psychological Science*, *10*, 539-540.
- Royzman, E. B., Landy, J. F., & Leeman, R. F. (2015). Are thoughtful people more utilitarian? CRT as a unique predictor of moral minimalism in the dilemmatic context. *Cognitive Science*, *39*, 325-352.
- Royzman, E., Atanasov, P., Landy, J. F., Parks, A., & Gepty, A. (2014). CAD or MAD? Anger (not disgust) as the predominant response to pathogen-free violations of the Divinity code. *Emotion*, *14*, 892-907.
- Royzman, E. B., Landy, J. F., & Goodwin, G. P. (2014). Are good reasoners more incest-friendly? Trait cognitive reflection predicts selective moralization in a sample of American adults. *Judgment and Decision Making*, *9*, 175-190.
- Goodwin, G. P. & Landy, J. F. (2014). Valuing different human lives. *Journal of Experimental Psychology: General*, *143*, 778-803.
- Piazza, J., Landy, J. F., & Goodwin, G. P. (2014). Cruel nature: Harmfulness as an important, overlooked dimension in judgments of moral standing. *Cognition*, *131*, 108-124.
- Piazza, J. & Landy, J. F. (2013). “Lean not on your own understanding”: Belief that morality is founded on divine authority and non-utilitarian moral judgments. *Judgment and Decision Making*, *8*, 639-661.

CHAPTERS IN EDITED VOLUMES

- Landy, J. F. & Uhlmann, E. L. (in press). Morality is personal. In K. Gray & J. Graham (Eds.), *The atlas of moral psychology: Mapping good and evil in the mind*. New York: Guilford.
- Landy, J. F. & Royzman, E. B. (in press). The Moral Myopia Model: Why and how reasoning matters in moral judgment. In G. Pennycook (Ed.), *The new reflectionism in cognitive psychology: Why reason matters*. East Sussex, UK: Psychology Press.
- Piazza, J., Landy, J. F., Chakroff, A., Young, L., & Wasserman, E. (in press). What disgust does and does not do for moral cognition. In N. Strohminger & V. Kumar (Eds.), *The moral psychology of disgust*. New York: Rowan & Littlefield.

MANUSCRIPTS UNDER REVIEW OR REVISION

- *Landy, J. F. & *Piazza, J. (2017). Re-evaluating moral disgust: Sensitivity to many affective states predicts extremity in many evaluative judgments. (Revise and resubmit at *Social Psychological and Personality Science*).
- Landy, J. F. & Bartels, D. M. (2017). Inductive ethics: A bottom-up model of moral concepts. (Under review at *Journal of Experimental Psychology: General*).
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2017). Stereotypes in 3D: Distinct contributions of morality, sociability, and competence to intergroup appraisals. (Under review at *Social Psychological and Personality Science*).

*First authorship shared equally

MANUSCRIPTS IN PREPARATION

- Landy, J. F. & Bartels, D. M. (2017). Why we expect impure people to harm, cheat, disrespect, and betray: Replicating and explaining a moral judgment asymmetry.
- *Scott, S. E. & *Landy, J. F. (2017). Medication aversion: How moral character inferences affect preferences for medical treatments.
- Walco, D. K., Landy, J. F., & Bartels, D. M. (2017). The unexpected unpredictability of context and content effects: A study of variation in moral judgments.

SELECTED RESEARCH IN PROGRESS

- Landy, J. F., Jia, M., Ding, I. L., Viganola, D., Tierney, W., . . . Uhlmann, E. L. *Crowdsourcing hypothesis tests: Making transparent how design choices shape research results.*
- Landy, J. F., Herzog, N. R., & Bartels, D. M. *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue.*
- Landy, J. F., Linder, J. N., & Caruso, E. M. *Counterfactual intentions: When over-justification makes you seem like a worse person.*
- Landy, J. F. & Levine, E. E. *Mean, awkward, or dumb: Differing effects of self-disclosure on interpersonal trust.*
- Landy, J. F. & Goodwin, G. P. *The role of moral character in self-evaluation.*
- *Piazza, J. & *Landy, J. F. *Anger, but not disgust, is seen as inextricably linked to moral condemnation.*
- *Landy, J. F. & *Scott, S. E. *Moral evaluations of habitual behaviors.*
- Landy, J. F. & Montoya, A. K. *A bootstrapping approach to meta-analytic statistics.*
- Klein, H. R., Landy, J. F., Gluch, J. I., & Odell, S. *A content-analytic approach to assessing triggers of dental anxiety.*

INVITED TALKS

- Landy, J. F. (2017, May). Discussant for *Social emotions*. Symposium presented at the Master of Arts Program in the Social Sciences Academic Conference, University of Chicago, Chicago, IL.
- Landy, J. F. (2017, March). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, University of California, San Diego, San Diego, CA.
- Landy, J. F. (2016, December). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, Rutgers University – Newark, Newark, NJ.
- Landy, J. F., Walco, D., & Bartels, D. M. (2016, November). *What's so bad about using steroids? Exploring the origins of opposition to performance enhancers*. Paper presented to the Chicagoland Morality Researchers, University of Illinois at Chicago, Chicago, IL.
- Landy, J. F. & Bartels, D. M. (2016, September). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the MOSAIC Lab and Higher-Level Cognition Lab, Northwestern University, Chicago, IL.

- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, March). *When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality*. Paper presented at the Social and Personality Psychology Brown Bag Series, Washington University in St. Louis, St. Louis, MO.
- Landy, J. F. (2015, September). *Morality: New evidence for old perspectives*. Paper presented to the Center for Decision Research Behavioral Science Workshop Series, University of Chicago Booth School of Business, Chicago, IL
- Landy, J. F. (2014, October). *What is the role of disgust in moral judgment? A meta-analysis and some experiments*. Paper presented to the Boston Area Moral Cognition Group, Boston University, Boston, MA.

CHAired SYMPOSIA

- Landy, J. F. & Scott, S. E. (2017, January). *Moral judgments of emerging technologies*. Symposium presented at the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- White, R. & Landy, J. F. (2016, May). *Data collection in the twenty-first century: New approaches to conducting psychological studies*. Symposium presented at the Annual Conference of the Association for Psychological Science. Chicago, IL.

SELECTED CONFERENCE PRESENTATIONS

- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, November). *What's so bad about using steroids? Exploring the origins of moral opposition to performance enhancers*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Herzog, N. R., Landy, J. F., & Bartels, D. M. (2017, November). *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Linder, J. N., Landy, J. F., & Caruso, E. M. (2017, November). *Counterfactual intentions: When over-justification makes you seem like a worse person*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, January). *What's so bad about using steroids? Exploring the origins of moral opposition to performance enhancers*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Landy, J. F. & Bartels, D. M. (2016, November). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Boston, MA.
- Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Cognitive Science Society. Philadelphia, PA.
- Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the International Conference on Thinking. Providence, RI.

- Landy, J. F. & Bartels, D. M. (2016, June). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Austin, TX.
- Landy, J. F. (2016, May). *Form and content in moral judgment*. Paper presented to the Annual Meeting of the Midwestern Psychological Association. Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, May). *Moral character, sociability, and competence in intergroup stereotypes*. Paper presented to the Annual Conference of the Association for Psychological Science. Chicago, IL.
- Landy, J. F. & Bartels, D. M. (2015, November). *Mapping Morality*. Paper presented to the Morality Preconference at the Annual Meeting of the Society for Judgment and Decision Making. Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2015, March). *Morality, sociability, and competence are distinct dimensions of social cognition*. Paper presented to the Annual Meeting of the Eastern Psychological Association. Philadelphia, PA.
- Landy, J. F. & Goodwin, G. P. (2015, February). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, November). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, June). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Poster presented to the Annual Meeting of the Society for Philosophy and Psychology. Vancouver, BC, Canada.
- Landy, J. F. & Goodwin, G. P. (2013, June). *Valuing different human lives*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Providence, RI
- Landy, J. F. & Goodwin, G. P. (2012, May). *People do not always value younger lives more than older lives*. Paper presented to the Princeton Graduate Conference on Psychology and Policymaking. Princeton, NJ.
- Landy, J. F. & Goodwin, G. P. (2011, November). *Moral overcorrection: Political liberals judge moral offenses less harshly when they are committed by minorities*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Seattle, WA.

AWARDS AND HONORS

- Outstanding Research Award, Society for Personality and Social Psychology Graduate Student Committee, 2015
- Student Representative, Society for Judgment and Decision Making Executive Board, 2015 (Position awarded to the author of the best student paper at the previous year's annual conference)
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2015. Project Title: *Understanding moral persuasion*. Total funding amount: \$800
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2013. Project Title: *Humanity as the moral in-group*. Total funding amount: \$750

- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2012. Project Title: *Post-hoc moral credentialing*. Total funding amount: \$650
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2011. Project Title: *Valuing different human lives*. Total funding amount: \$1,200
- Benjamin Franklin Fellowship, Department of Psychology, University of Pennsylvania, Fall 2010-Summer 2015
- *Magna cum Laude*, Department of Psychology, Cornell University, Spring 2010

TEACHING INTERESTS

Moral psychology, social psychology, cognitive psychology, meta-analysis, statistics, research methods, social cognition, judgment and decision making, emotion, reasoning, personality psychology, psychology and religion

TEACHING EXPERIENCE

- Teaching Assistant, University of Chicago Booth School of Business
 - Winter 2017: Managing in Organizations with Dr. Eugene Caruso
 - Summer 2017: “Designing a Good Life” (Behavioral Ethics) with Dr. Nicholas Epley
 - Spring 2017: Advanced Negotiations with Dr. George Wu
 - Winter 2017: “Designing a Good Life” (Behavioral Ethics) with Dr. Nicholas Epley
 - Summer 2016: Managing in Organizations with Dr. Eugene Caruso
 - Spring 2016: Advanced Negotiations with Dr. George Wu
 - Winter 2016: “Designing a Good Life” (Behavioral Ethics) with Dr. Nicholas Epley
 - Fall 2015: Consumer Behavior with Dr. Daniel Bartels
- Head Teaching Assistant, University of Pennsylvania
 - Spring 2014: Introduction to Experimental Psychology with Dr. Daniel Swingley
- Teaching Assistant, University of Pennsylvania
 - Spring 2013 and Fall 2013: Social Psychology with Dr. Coren Apicella
 - Fall 2012: Introduction to Experimental Psychology with Dr. Caroline Connolly
 - Spring 2012: Social Psychology with Dr. Geoffrey Goodwin
 - Fall 2011: Judgments and Decisions with Dr. Jonathan Baron and Dr. Barbara Mellers

STUDENT ADVISING

- Nicholas R. Herzog, *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Master’s thesis in social science, University of Chicago, 2017 (co-advised with Daniel Bartels)
- Jessica N. Linder, *Counterfactual intentions: When over-justification makes you seem like a worse person*. Master’s thesis in social science, University of Chicago, 2017 (co-advised with Eugene Caruso)

PREVIOUS ACADEMIC EMPLOYMENT

- 2008-2010 Research Assistant for Dr. Thomas Gilovich, Department of Psychology, Cornell University
- 2007-2009 Research Assistant, Business Simulation Laboratory, Johnson School of Management, Cornell University

REVIEWING EXPERIENCE

Ad hoc Reviewer

- **Funding Competitions and Awards:** John Templeton Foundation; Israel Science Foundation Individual Research Grants; Society for Personality and Social Psychology Outstanding Research Award; Society for Personality and Social Psychology Student Poster Award; Society for Judgment and Decision Making Student Poster Competition; National Science Centre (Poland) OPUS Grant
- **General Interest Journals:** *Philosophical Transactions of the Royal Society B: Biological Sciences*; *Perspectives on Psychological Science*; *Journal of Experimental Psychology: General*; *British Journal of Psychology*; *Collabra*; *Psychological Science*
- **Social Psychology Journals:** *Personality and Social Psychology Bulletin*; *Social Psychological and Personality Science*; *European Journal of Social Psychology*; *Social Influence*; *Journal of Experimental Social Psychology*
- **Cognitive Psychology Journals:** *Cognition*; *Judgment and Decision Making*; *Journal of Cognitive Psychology*; *Memory and Cognition*; *Cognition and Emotion*
- **Other Academic Journals:** *Emotion Review*; *Philosophical Psychology*; *Ethics and Behavior*; *Evolutionary Psychological Science*; *Experimental Psychology*; *Journal of Genetic Psychology*; *Journal of Consumer Psychology*

PROFESSIONAL AFFILIATIONS

- Society for Personality and Social Psychology
- Cognitive Science Society
- Society for Judgment and Decision Making
- Society for Philosophy and Psychology
- Association for Psychological Science
- Midwestern Psychological Association

MEDIA ATTENTION

- Chicago Booth Review: “Money might influence people less than believed”, by Alice G. Walton
- Chicago Booth Review: “Why the public hates performance-enhancing drugs, and what it means for athletes”, by Alice G. Walton
- New Scientist: “What *are* you worth?”, by Shannon Fischer
- The Conversation UK: “Why we are all moral hypocrites – and what we can do about it”, by

Jared Piazza

- Chicago Booth Review: “Morality: More important than intelligence”, by Alice G. Walton
- SAS Frontiers: “The science of ethics”, by Abigail Meisel
- The New Yorker blog: “Calculating the value of a life”, by Matthew Hutson.
- PsyPost: “Liberals and conservatives approach moral judgments in fundamentally different ways”, by Eric W. Dolan.

REFERENCES

Geoffrey P. Goodwin, Ph.D.
Department of Psychology
University of Pennsylvania
3720 Walnut Street
Philadelphia, PA 19104
ggoodwin@psych.upenn.edu

Daniel M. Bartels, Ph.D.
Department of Marketing
University of Chicago
5807 S Woodlawn Avenue
Chicago, IL 60637
bartels@uchicago.edu

Eugene M. Caruso, Ph.D.
Department of Behavioral Science
University of Chicago
5807 S Woodlawn Avenue
Chicago, IL 60637
ecaruso@chicagobooth.edu

Jared Piazza, Ph.D.
Department of Psychology
Lancaster University
Fylde College
Lancaster, United Kingdom
j.piazza@lancaster.ac.uk