

Justin F. Landy, Ph.D.

Curriculum Vitae

CONTACT INFORMATION

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ACADEMIC EMPLOYMENT

2018-Present Visiting Assistant Professor, Department of Psychology, Franklin & Marshall College

2015-2018 Postdoctoral Researcher, Center for Decision Research, University of Chicago

EDUCATION

University of Pennsylvania

Ph.D., Psychology, August 2015

Committee: Geoffrey P. Goodwin, Philip Tetlock, and Paul Rozin

Dissertation: *Morality, Sociability, and Competence: Distinct and Interactive Dimensions of Social Judgment*

Certificate in University Teaching, University of Pennsylvania Center for Teaching and Learning, December 2012

M.A., Psychology, May 2011

Cornell University

B.A., Psychology, *Magna cum laude*, May 2010

B.A., Religious Studies, May 2010

PEER-REVIEWED JOURNAL ARTICLES

Landy, J. F. & Piazza, J. (in press). Re-evaluating moral disgust: Sensitivity to many affective states predicts extremity in many evaluative judgments. *Social Psychological and Personality Science*.

Landy, J. F. & Bartels, D. M. (2018). An empirically derived taxonomy of moral concepts. *Journal of Experimental Psychology: General*, 147, 1748-1761.

Landy, J. F., Walco, D. K., & Bartels, D. M. (2017). What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs. *Journal of Personality and Social Psychology*, 113, 377-392.

Caruso, E. M., Shapira, O., & **Landy, J. F.** (2017). Show me the money: A systematic exploration of manipulations, moderators, and mechanisms of priming effects. *Psychological Science*, 28, 1148-1159.

- Landy, J. F.** (2016). Representations of moral violations: Category members and associated features. *Judgment and Decision Making, 11*, 496-508.
- Landy, J. F., Piazza, J., & Goodwin, G. P.** (2016). When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality. *Personality and Social Psychology Bulletin, 42*, 1272-1290.
- Landy, J. F. & Goodwin, G. P.** (2015). Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence. *Perspectives on Psychological Science, 10*, 518-536.
- Royzman, E. B., **Landy, J. F.**, & Leeman, R. F. (2015). Are thoughtful people more utilitarian? CRT as a unique predictor of moral minimalism in the dilemmatic context. *Cognitive Science, 39*, 325-352.
- Royzman, E., Atanasov, P., **Landy, J. F.**, Parks, A., & Gepty, A. (2014). CAD or MAD? Anger (not disgust) as the predominant response to pathogen-free violations of the Divinity code. *Emotion, 14*, 892-907.
- Royzman, E. B., **Landy, J. F.**, & Goodwin, G. P. (2014). Are good reasoners more incest-friendly? Trait cognitive reflection predicts selective moralization in a sample of American adults. *Judgment and Decision Making, 9*, 175-190.
- Goodwin, G. P. & **Landy, J. F.** (2014). Valuing different human lives. *Journal of Experimental Psychology: General, 143*, 778-803.
- Piazza, J., **Landy, J. F.**, & Goodwin, G. P. (2014). Cruel nature: Harmfulness as an important, overlooked dimension in judgments of moral standing. *Cognition, 131*, 108-124.
- Piazza, J. & **Landy, J. F.** (2013). "Lean not on your own understanding": Belief that morality is founded on divine authority and non-utilitarian moral judgments. *Judgment and Decision Making, 8*, 639-661.

REPLIES AND COMMENTARIES

- Landy, J. F.** (in press). Cautiously optimistic rationalism may not be cautious enough. *Behavioral and Brain Sciences*. (Invited commentary on *Regard for Reason in the Moral Mind*, by Joshua May).
- Landy, J. F., Piazza, J., & Goodwin, G. P.** (2018). Morality traits still dominate in forming impressions of others. *Proceedings of the National Academy of Sciences of the United States of America, 115* (25), E5636.
- Landy, J. F. & Goodwin, G. P.** (2015). Our conclusions were tentative, but appropriate: A reply to Schnall et al. (2015). *Perspectives on Psychological Science, 10*, 539-540.

CHAPTERS IN EDITED VOLUMES

- Piazza, J., **Landy, J. F.**, Chakroff, A., Young, L., & Wasserman, E. (2018). What disgust does and does not do for moral cognition. In N. Strohminger & V. Kumar (Eds.), *The moral psychology of disgust* (pp. 53-81). New York: Rowan & Littlefield.
- Landy, J. F. & Royzman, E. B.** (2018). The Moral Myopia Model: Why and how reasoning matters in moral judgment. In G. Pennycook (Ed.), *The new reflectionism in cognitive psychology: Why reason matters* (pp. 70-92). East Sussex, UK: Psychology Press.

Landy, J. F. & Uhlmann, E. L. (2018). Morality is personal. In K. Gray & J. Graham (Eds.), *The atlas of moral psychology: Mapping good and evil in the mind* (pp.121-132). New York: Guilford.

MANUSCRIPTS UNDER REVIEW OR REVISION

Landy, J. F., Jia, M., Ding, I. L., Viganola, D., Tierney, W., . . . Uhlmann, E. L. (2018).

Crowdsourcing hypothesis tests: Making transparent how design choices shape research results. (Revise and resubmit at *Psychological Bulletin*).

Piazza, J. & **Landy, J. F.** (2018). Folk beliefs about the relationships anger and disgust have with moral disapproval. (Revise and resubmit at *Cognition & Emotion*).

Landy, J. F., Herzog, N. R., & Bartels, D. M. (2018). Thoughtfulness is a virtue: Evaluations of decision-makers in complex moral situations. (Under review at *Journal of Experimental Psychology: General*).

Scott, S. E. & **Landy, J. F.** (2018). Good people don't need medication: how moral character beliefs affect medical decision making. (Under review at *Journal of Experimental Psychology: General*).

MANUSCRIPTS IN PREPARATION

Walco, D. K., **Landy, J. F.**, & Bartels, D. M. (2018). The unexpected unpredictability of context and content effects: A study of variation in moral judgments.

Landy, J. F., Linder, J. N., & Caruso, E. M. (2018). Dormant intentions: Why over-justifying innocence makes you seem like a worse person.

Landy, J. F., Piazza, J., & Goodwin, G. P. (2018). Stereotypes in 3D: Distinct contributions of morality, sociability, and competence to intergroup appraisals.

SELECTED RESEARCH IN PROGRESS

Landy, J. F. & Levine, E. E. *Mean, awkward, or dumb: Differing effects of self-disclosure on interpersonal trust.*

Landy, J. F. & Goodwin, G. P. *The role of moral character in self-evaluation.*

Landy, J. F. & Scott, S. E. *Moral evaluations of habitual behaviors.*

Herzog, N. R., **Landy, J. F.**, & Levine, E. E. *When do people praise principled pre-commitment to policies?*

Rowsey, D., **Landy, J. F.**, & Bryan, C. J. *The effectiveness of third-person appeals for charitable help.*

Klein, H. R., **Landy, J. F.**, & Gluch, J. I. *The Dental Anxiety Triggers Scale: A self-report measure of dental anxiety derived from content analysis of patient reports.*

RESEARCH FUNDING

Center for Decision Research Independent Research Grant, 2018. Project Title: *Inferring moral character from mental states*. Total funding amount: \$3,000

Pre-Registration Challenge prize. Project Title: *Show me the money: A systematic exploration of manipulations, moderators, and mechanisms of priming effects*. Total funding amount: \$1000

Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2015. Project Title: *Understanding moral persuasion*. Total funding amount: \$800

Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2013. Project Title: *Humanity as the moral in-group*. Total funding amount: \$750

Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2012. Project Title: *Post-hoc moral credentialing*. Total funding amount: \$650

Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2011. Project Title: *Valuing different human lives*. Total funding amount: \$1,200

INVITED TALKS

Landy, J. F., Linder, J. N., & Caruso, E. M. (2018, November). *Dormant intentions: Why over-justifying innocence makes you seem like a worse person*. Paper presented to the Penn Morality Series, Philadelphia, PA.

Landy, J. F. & Scott, S. E. (2018, April). *Medication aversion: How moral character inferences affect medical decision making*. Paper presented to the Behavioral Ethics Conference, Fayetteville, AK.

Landy, J. F. (2017, May). Discussant for *Social emotions*. Symposium presented at the Graduate Student Academic Research Conference, University of Chicago, Chicago, IL.

Landy, J. F. (2017, March). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, University of California, San Diego, San Diego, CA.

Landy, J. F. (2016, December). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, Rutgers University – Newark, Newark, NJ.

Landy, J. F., Walco, D., & Bartels, D. M. (2016, November). *What's so bad about using steroids? Exploring the origins of opposition to performance enhancers*. Paper presented to the Chicagoland Morality Researchers, University of Illinois at Chicago, Chicago, IL.

Landy, J. F. & Bartels, D. M. (2016, September). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the MOSAIC Lab and Higher-Level Cognition Lab, Northwestern University, Chicago, IL.

Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, March). *When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality*. Paper presented at the Social and Personality Psychology Brown Bag Series, Washington University in St. Louis, St. Louis, MO.

Landy, J. F. (2015, September). *Morality: New evidence for old perspectives*. Paper presented to the Center for Decision Research Behavioral Science Workshop Series, University of Chicago Booth School of Business, Chicago, IL

Landy, J. F. (2014, October). *What is the role of disgust in moral judgment? A meta-analysis and some experiments*. Paper presented to the Boston Area Moral Cognition Group, Boston University, Boston, MA.

CHAired SYMPOSIA

Landy, J. F. & Scott, S. E. (2017, January). *Moral judgments of emerging technologies*. Symposium presented at the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.

White, R. & Landy, J. F. (2016, May). *Data collection in the twenty-first century: New approaches to conducting psychological studies*. Symposium presented at the Annual Conference of the Association for Psychological Science. Chicago, IL.

SELECTED CONFERENCE PRESENTATIONS

Herzog, N., Landy, J., & Bartels, D. (2018, July). *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Ann Arbor, MI.

Landy, J. F. & Scott, S. E. (2018, April). *Medication aversion: How moral character inferences affect medical decision making*. Paper presented to the Annual Meeting of the Midwestern Psychological Association. Chicago, IL.

Landy, J. F. & Scott, S. E. (2018, March). *Medication aversion: How moral character inferences affect medical decision making*. Poster presented to the Annual Meeting of the Society for Personality and Social Psychology.

Herzog, N. R., Landy, J. F., & Bartels, D. M. (2017, November). *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.

Linder, J. N., Landy, J. F., & Caruso, E. M. (2017, November). *Counterfactual intentions: When over-justification makes you seem like a worse person*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.

Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, November). *What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.

Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, January). *What's so bad about using steroids? Exploring the origins of moral opposition to performance enhancers*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.

Landy, J. F. & Bartels, D. M. (2016, November). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Boston, MA.

Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Cognitive Science Society. Philadelphia, PA.

- Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the International Conference on Thinking. Providence, RI.
- Landy, J. F. & Bartels, D. M. (2016, June). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Austin, TX.
- Landy, J. F. (2016, May). *Form and content in moral judgment*. Paper presented to the Annual Meeting of the Midwestern Psychological Association. Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, May). *Moral character, sociability, and competence in intergroup stereotypes*. Paper presented to the Annual Conference of the Association for Psychological Science. Chicago, IL.
- Landy, J. F. & Bartels, D. M. (2015, November). *Mapping Morality*. Paper presented to the Morality Preconference at the Annual Meeting of the Society for Judgment and Decision Making. Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2015, March). *Morality, sociability, and competence are distinct dimensions of social cognition*. Paper presented to the Annual Meeting of the Eastern Psychological Association. Philadelphia, PA.
- Landy, J. F. & Goodwin, G. P. (2015, February). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, November). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, June). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Poster presented to the Annual Meeting of the Society for Philosophy and Psychology. Vancouver, BC, Canada.
- Landy, J. F. & Goodwin, G. P. (2013, June). *Valuing different human lives*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Providence, RI
- Landy, J. F. & Goodwin, G. P. (2012, May). *People do not always value younger lives more than older lives*. Paper presented to the Princeton Graduate Conference on Psychology and Policymaking. Princeton, NJ.
- Landy, J. F. & Goodwin, G. P. (2011, November). *Moral overcorrection: Political liberals judge moral offenses less harshly when they are committed by minorities*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Seattle, WA.

AWARDS AND HONORS

- Outstanding Research Award, Society for Personality and Social Psychology Graduate Student Committee, 2015
- Student Representative, Society for Judgment and Decision Making Executive Board, 2015
(Position awarded to the author of the best student paper at the previous year's annual conference)
- Benjamin Franklin Fellowship, Department of Psychology, University of Pennsylvania, Fall 2010-Summer 2015
- Magna cum Laude*, Department of Psychology, Cornell University, Spring 2010

TEACHING INTERESTS

Moral psychology, social psychology, cognitive psychology, meta-analysis, statistics, research methods, social cognition, judgment and decision making, reasoning, personality psychology

STUDENT ADVISING

Nicholas R. Herzog, *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Master's thesis in social science, University of Chicago, 2017 (co-advised with Daniel Bartels)

Jessica N. Linder, *Counterfactual intentions: When over-justification makes you seem like a worse person*. Master's thesis in social science, University of Chicago, 2017 (co-advised with Eugene Caruso)

TEACHING EXPERIENCE

Visiting Assistant Professor, Franklin & Marshall College

Introductory Psychology (Lecture), Spring 2019

Senior Research Seminar in Scientific and Philosophical Study of Mind, Fall 2018

Introductory Psychology (Laboratory), Spring 2019, Fall 2018

Teaching Assistant, University of Chicago Booth School of Business

Advanced Negotiations, with George Wu, Spring 2018, Spring 2017, Spring 2016

Managing in Organizations, with Eugene Caruso, Winter 2018, Summer 2016

Designing a Good Life, with Nicholas Epley, Summer 2017, Winter 2017, Winter 2016

Consumer Behavior with Daniel Bartels, Fall 2015

Head Teaching Assistant, University of Pennsylvania

Introduction to Experimental Psychology, with Daniel Swingley, Spring 2014

Teaching Assistant, University of Pennsylvania

Social Psychology, with Coren Apicella, Fall 2013, Spring 2013; with Geoffrey Goodwin
Spring 2012

Introduction to Experimental Psychology, with Caroline Connolly, Fall 2012

Judgments and Decisions, with Jonathan Baron and Barbara Mellers, Fall 2011

REVIEWING EXPERIENCE

Ad hoc Reviewer:

Funding Competitions and Awards: National Science Foundation Decision, Risk, and Management Sciences Program; Israel Science Foundation Individual Research Grants; Society for Personality and Social Psychology Outstanding Research Award; Society for Personality and Social Psychology Student Poster Award; Society for Judgment and Decision Making Student Poster Competition; National Science Centre (Poland) OPUS Grant; John Templeton Foundation

Book Proposals: Elsevier

General Interest Journals: *Perspectives on Psychological Science*; *Philosophical Transactions of the Royal Society B: Biological Sciences*; *Perspectives on Psychological Science*; *Journal of Experimental Psychology: General*; *British Journal of Psychology*; *Collabra*; *PLOS ONE*; *Psychological Science*; *Nature Human Behaviour*

Social Psychology Journals: *Personality and Social Psychology Bulletin*; *Social Psychological and Personality Science*; *European Journal of Social Psychology*; *Social Influence*; *Journal of Experimental Social Psychology*

Cognitive Psychology Journals: *Cognitive Science*; *Cognition*; *Judgment and Decision Making*; *Cognitive Development*; *Journal of Cognitive Psychology*; *Memory and Cognition*; *Thinking & Reasoning*; *Cognition and Emotion*

Other Academic Journals: *Frontiers in Behavioral Neuroscience*; *Emotion Review*; *Philosophical Psychology*; *Ethics and Behavior*; *Evolutionary Psychological Science*; *Experimental Psychology*; *Journal of Genetic Psychology*; *Journal of Interdisciplinary History*; *Neuroethics*; *Psychology of Religion and Spirituality*; *Journal of Consumer Psychology*; *Behavior Research Methods*

PROFESSIONAL AFFILIATIONS

Society for Personality and Social Psychology
Cognitive Science Society
Society for Judgment and Decision Making
Society for Philosophy and Psychology
Midwestern Psychological Association

MEDIA ATTENTION

Psychology Today: “How are moral categories related to each other?”, by Art Markman.
Newsweek: “People who are disgusted by body odor are more likely to hold authoritarian views”, by Melissa Matthews.
Chicago Booth Review: “Money might influence people less than believed”, by Alice G. Walton
Chicago Booth Review: “Why the public hates performance-enhancing drugs, and what it means for athletes”, by Alice G. Walton
New Scientist: “What *are* you worth?”, by Shannon Fischer
The Conversation UK: “Why we are all moral hypocrites – and what we can do about it”, by Jared Piazza
Chicago Booth Review: “Morality: More important than intelligence”, by Alice G. Walton
SAS Frontiers: “The science of ethics”, by Abigail Meisel
The New Yorker blog: “Calculating the value of a life”, by Matthew Hutson.
PsyPost: “Liberals and conservatives approach moral judgments in fundamentally different ways”, by Eric W. Dolan.

REFERENCES

Geoffrey P. Goodwin, Ph.D.
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Jared Piazza, Ph.D.
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