

# Justin F. Landy, Ph.D.

## Curriculum Vitae

### CONTACT INFORMATION

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                    Lancaster, PA 17604                                      Website: www.justinlandy.com  
Google Scholar: <https://scholar.google.com/citations?user=dtO0Ui4AAAAJ&hl=en>

### POSITIONS

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2018-Present    Visiting Assistant Professor, Department of Psychology, Franklin & Marshall College

2015-2018      Postdoctoral Researcher, Center for Decision Research, University of Chicago

### EDUCATION

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University of Pennsylvania

Ph.D., Psychology, August 2015

Committee: Geoffrey P. Goodwin, Philip Tetlock, and Paul Rozin

Thesis: *Morality, Sociability, and Competence: Distinct and Interactive Dimensions of Social Judgment*

Certificate in University Teaching, University of Pennsylvania Center for Teaching and Learning, December 2012

M.A., Psychology, May 2011

Cornell University

B.A., Psychology, *Magna cum laude*, May 2010

B.A., Religious Studies, May 2010

### PEER-REVIEWED JOURNAL ARTICLES

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Landy, J. F. & Bartels, D. M. (in press). An empirically derived taxonomy of moral concepts. *Journal of Experimental Psychology: General*.

\*Landy, J. F. & \*Piazza, J. (in press). Re-evaluating moral disgust: Sensitivity to many affective states predicts extremity in many evaluative judgments. *Social Psychological and Personality Science*.

Landy, J. F., Walco, D. K., & Bartels, D. M. (2017). What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs. *Journal of Personality and Social Psychology*, 113, 377-392.

Caruso, E. M., Shapira, O., & Landy, J. F. (2017). Show me the money: A systematic exploration of manipulations, moderators, and mechanisms of priming effects. *Psychological Science*, 28, 1148-1159.

- Landy, J. F. (2016). Representations of moral violations: Category members and associated features. *Judgment and Decision Making, 11*, 496-508.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016). When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality. *Personality and Social Psychology Bulletin, 42*, 1272-1290.
- Landy, J. F. & Goodwin, G. P. (2015). Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence. *Perspectives on Psychological Science, 10*, 518-536.
- Royzman, E. B., Landy, J. F., & Leeman, R. F. (2015). Are thoughtful people more utilitarian? CRT as a unique predictor of moral minimalism in the dilemmatic context. *Cognitive Science, 39*, 325-352.
- Royzman, E., Atanasov, P., Landy, J. F., Parks, A., & Gepty, A. (2014). CAD or MAD? Anger (not disgust) as the predominant response to pathogen-free violations of the Divinity code. *Emotion, 14*, 892-907.
- Royzman, E. B., Landy, J. F., & Goodwin, G. P. (2014). Are good reasoners more incest-friendly? Trait cognitive reflection predicts selective moralization in a sample of American adults. *Judgment and Decision Making, 9*, 175-190.
- Goodwin, G. P. & Landy, J. F. (2014). Valuing different human lives. *Journal of Experimental Psychology: General, 143*, 778-803.
- Piazza, J., Landy, J. F., & Goodwin, G. P. (2014). Cruel nature: Harmfulness as an important, overlooked dimension in judgments of moral standing. *Cognition, 131*, 108-124.
- Piazza, J. & Landy, J. F. (2013). "Lean not on your own understanding": Belief that morality is founded on divine authority and non-utilitarian moral judgments. *Judgment and Decision Making, 8*, 639-661.

\*First authorship shared equally

## REPLIES AND COMMENTARIES

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- Landy, J. F., Piazza, J., & Goodwin, G. P. (in press). Morality traits still dominate in forming impressions of others. *Proceedings of the National Academy of Sciences of the United States of America*.
- Landy, J. F. & Goodwin, G. P. (2015). Our conclusions were tentative, but appropriate: A reply to Schnall et al. (2015). *Perspectives on Psychological Science, 10*, 539-540.

## CHAPTERS IN EDITED VOLUMES

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- Piazza, J., Landy, J. F., Chakroff, A., Young, L., & Wasserman, E. (2018). What disgust does and does not do for moral cognition. In N. Strohminger & V. Kumar (Eds.), *The moral psychology of disgust* (pp. 53-81). New York: Rowan & Littlefield.
- Landy, J. F. & Royzman, E. B. (2018). The Moral Myopia Model: Why and how reasoning matters in moral judgment. In G. Pennycook (Ed.), *The new reflectionism in cognitive psychology: Why reason matters* (pp. 70-92). East Sussex, UK: Psychology Press.
- Landy, J. F. & Uhlmann, E. L. (2018). Morality is personal. In K. Gray & J. Graham (Eds.), *The atlas of moral psychology: Mapping good and evil in the mind* (pp.121-132). New York: Guilford.

## MANUSCRIPTS UNDER REVIEW OR REVISION

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Landy, J. F., Jia, M., Ding, I. L., Viganola, D., Tierney, W., . . . Uhlmann, E. L. (2018). Crowdsourcing hypothesis tests: Making transparent how design choices shape research results. (Under review at *Psychological Bulletin*).

## MANUSCRIPTS IN PREPARATION

---

Landy, J. F., Herzog, N. R., & Bartels, D. M. (2018). Thoughtfulness is a virtue: Evaluations of decision-makers in complex moral situations.

Walco, D. K., Landy, J. F., & Bartels, D. M. (2018). The unexpected unpredictability of context and content effects: A study of variation in moral judgments.

\*Scott, S. E. & \*Landy, J. F. (2018). How moral character inferences affect medical decision making.

\* Piazza, J. & \*Landy, J. F. (2018). What makes a moral emotion? Anger, but not disgust, is seen as inextricably linked to moral disapproval.

Landy, J. F., Linder, J. N., & Caruso, E. M. (2018). Dormant intentions: Why over-justifying innocence makes you seem like a worse person.

Landy, J. F., Piazza, J., & Goodwin, G. P. (2018). Stereotypes in 3D: Distinct contributions of morality, sociability, and competence to intergroup appraisals.

## SELECTED RESEARCH IN PROGRESS

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Landy, J. F. & Levine, E. E. *Mean, awkward, or dumb: Differing effects of self-disclosure on interpersonal trust.*

Landy, J. F. & Bartels, D. M. *Why we expect impure people to harm, cheat, disrespect, and betray.*

Landy, J. F. & Goodwin, G. P. *The role of moral character in self-evaluation.*

\*Landy, J. F. & \*Scott, S. E. *Moral evaluations of habitual behaviors.*

Landy, J. F. & Linder, J. N. *Inferring moral character from mental states.*

Herzog, N. R., Landy, J. F., & Levine, E. E. *Modeling tradeoffs between prima facie duties using simple economic games.*

Klein, H. R., Landy, J. F., & Gluch, J. I. *The Dental Anxiety Triggers Scale: A self-report measure of dental anxiety derived from content analysis of patient reports.*

## RESEARCH FUNDING

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Center for Decision Research Independent Research Grant, 2018. Project Title: *Inferring moral character from mental states.* Total funding amount: \$3,000

Pre-Registration Challenge prize. Project Title: *Show me the money: A systematic exploration of manipulations, moderators, and mechanisms of priming effects.* Total funding amount: \$1000

Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2015. Project Title: *Understanding moral persuasion.* Total funding amount: \$800

- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2013. Project Title: *Humanity as the moral in-group*. Total funding amount: \$750
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2012. Project Title: *Post-hoc moral credentialing*. Total funding amount: \$650
- Norman Anderson Graduate Student Fund Summer Research Funding, Department of Psychology, University of Pennsylvania, Summer 2011. Project Title: *Valuing different human lives*. Total funding amount: \$1,200

## INVITED TALKS

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- Landy, J. F. & Scott, S. E. (2018, April). *Medication aversion: How moral character inferences affect medical decision making*. Paper presented to the Behavioral Ethics Conference, Fayetteville, AK.
- Landy, J. F. (2017, May). Discussant for *Social emotions*. Symposium presented at the Graduate Student Academic Research Conference, University of Chicago, Chicago, IL.
- Landy, J. F. (2017, March). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, University of California, San Diego, San Diego, CA.
- Landy, J. F. (2016, December). *Empirical virtue ethics: The psychology of moral character*. Paper presented to the Department of Psychology, Rutgers University – Newark, Newark, NJ.
- Landy, J. F., Walco, D., & Bartels, D. M. (2016, November). *What's so bad about using steroids? Exploring the origins of opposition to performance enhancers*. Paper presented to the Chicagoland Morality Researchers, University of Illinois at Chicago, Chicago, IL.
- Landy, J. F. & Bartels, D. M. (2016, September). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the MOSAIC Lab and Higher-Level Cognition Lab, Northwestern University, Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, March). *When it's bad to be friendly and smart: The desirability of sociability and competence depends on morality*. Paper presented at the Social and Personality Psychology Brown Bag Series, Washington University in St. Louis, St. Louis, MO.
- Landy, J. F. (2015, September). *Morality: New evidence for old perspectives*. Paper presented to the Center for Decision Research Behavioral Science Workshop Series, University of Chicago Booth School of Business, Chicago, IL
- Landy, J. F. (2014, October). *What is the role of disgust in moral judgment? A meta-analysis and some experiments*. Paper presented to the Boston Area Moral Cognition Group, Boston University, Boston, MA.

## CHAired SYMPOSIA

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- Landy, J. F. & Scott, S. E. (2017, January). *Moral judgments of emerging technologies*. Symposium presented at the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- White, R. & Landy, J. F. (2016, May). *Data collection in the twenty-first century: New approaches to conducting psychological studies*. Symposium presented at the Annual Conference of the Association for Psychological Science. Chicago, IL.

## **SELECTED CONFERENCE PRESENTATIONS**

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- Herzog, N., Landy, J., & Bartels, D. (2018, July). *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Ann Arbor, MI.
- Landy, J. F. & Scott, S. E. (2018, April). *Medication aversion: How moral character inferences affect medical decision making*. Paper presented to the Annual Meeting of the Midwestern Psychological Association. Chicago, IL.
- Landy, J. F. & Scott, S. E. (2018, March). *Medication aversion: How moral character inferences affect medical decision making*. Poster presented to the Annual Meeting of the Society for Personality and Social Psychology.
- Herzog, N. R., Landy, J. F., & Bartels, D. M. (2017, November). *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Linder, J. N., Landy, J. F., & Caruso, E. M. (2017, November). *Counterfactual intentions: When over-justification makes you seem like a worse person*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, November). *What's wrong with using steroids? Exploring whether and why people oppose the use of performance enhancing drugs*. Poster presented to the Annual Meeting of the Society for Judgment and Decision Making. Vancouver, BC.
- Landy, J. F., Walco, D. K., & Bartels, D. M. (2017, January). *What's so bad about using steroids? Exploring the origins of moral opposition to performance enhancers*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. San Antonio, TX.
- Landy, J. F. & Bartels, D. M. (2016, November). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Conference of the Society for Judgment and Decision Making. Boston, MA.
- Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Cognitive Science Society. Philadelphia, PA.
- Landy, J. F. & Bartels, D. M. (2016, August). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the International Conference on Thinking. Providence, RI.
- Landy, J. F. & Bartels, D. M. (2016, June). *Inductive ethics: A bottom-up taxonomy of the moral domain*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Austin, TX.
- Landy, J. F. (2016, May). *Form and content in moral judgment*. Paper presented to the Annual Meeting of the Midwestern Psychological Association. Chicago, IL.

- Landy, J. F., Piazza, J., & Goodwin, G. P. (2016, May). *Moral character, sociability, and competence in intergroup stereotypes*. Paper presented to the Annual Conference of the Association for Psychological Science. Chicago, IL.
- Landy, J. F. & Bartels, D. M. (2015, November). *Mapping Morality*. Paper presented to the Morality Preconference at the Annual Meeting of the Society for Judgment and Decision Making. Chicago, IL.
- Landy, J. F., Piazza, J., & Goodwin, G. P. (2015, March). *Morality, sociability, and competence are distinct dimensions of social cognition*. Paper presented to the Annual Meeting of the Eastern Psychological Association. Philadelphia, PA.
- Landy, J. F. & Goodwin, G. P. (2015, February). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Personality and Social Psychology. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, November). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Long Beach, CA.
- Landy, J. F. & Goodwin, G. P. (2014, June). *Does incidental disgust amplify moral judgment? A meta-analytic review of experimental evidence*. Poster presented to the Annual Meeting of the Society for Philosophy and Psychology. Vancouver, BC, Canada.
- Landy, J. F. & Goodwin, G. P. (2013, June). *Valuing different human lives*. Paper presented to the Annual Meeting of the Society for Philosophy and Psychology. Providence, RI
- Landy, J. F. & Goodwin, G. P. (2012, May). *People do not always value younger lives more than older lives*. Paper presented to the Princeton Graduate Conference on Psychology and Policymaking. Princeton, NJ.
- Landy, J. F. & Goodwin, G. P. (2011, November). *Moral overcorrection: Political liberals judge moral offenses less harshly when they are committed by minorities*. Paper presented to the Annual Meeting of the Society for Judgment and Decision Making. Seattle, WA.

## **AWARDS AND HONORS**

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- Outstanding Research Award, Society for Personality and Social Psychology Graduate Student Committee, 2015
- Student Representative, Society for Judgment and Decision Making Executive Board, 2015  
(Position awarded to the author of the best student paper at the previous year's annual conference)
- Benjamin Franklin Fellowship, Department of Psychology, University of Pennsylvania, Fall 2010-Summer 2015
- Magna cum Laude*, Department of Psychology, Cornell University, Spring 2010

## **TEACHING INTERESTS**

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Moral psychology, social psychology, cognitive psychology, meta-analysis, statistics, research methods, social cognition, judgment and decision making, emotion, reasoning, personality psychology, psychology and religion

## STUDENT ADVISING

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Nicholas R. Herzog, *Moral thoughtfulness: Thinking carefully about complex moral problems is a virtue*. Master's thesis in social science, University of Chicago, 2017 (co-advised with Daniel Bartels)

Jessica N. Linder, *Counterfactual intentions: When over-justification makes you seem like a worse person*. Master's thesis in social science, University of Chicago, 2017 (co-advised with Eugene Caruso)

## TEACHING EXPERIENCE

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Visiting Assistant Professor, Franklin & Marshall College

Lecture Courses

*Introductory Psychology*, Spring 2019

Seminar Courses

*Senior Research Seminar in Scientific and Philosophical Study of Mind*, Fall 2018

Laboratory Courses

*Introductory Psychology*, Fall 2018

Collaborative Research Courses

*Collaborative Research in Judgment and Decision Making*, Spring 2019

Teaching Assistant, University of Chicago Booth School of Business

Lecture Courses

*Advanced Negotiations*, with George Wu, Spring 2018, Spring 2017, Spring 2016

*Managing in Organizations*, with Eugene Caruso, Winter 2017, Summer 2016

*Designing a Good Life*, with Nicholas Epley, Summer 2017, Winter 2017, Winter 2016

*Consumer Behavior* with Daniel Bartels, Fall 2015

Head Teaching Assistant, University of Pennsylvania

Lecture Courses with Discussion Sections

*Introduction to Experimental Psychology*, with Daniel Swingley, Spring 2014

Teaching Assistant, University of Pennsylvania

Lecture Courses with Discussion Sections

*Introduction to Experimental Psychology*, with Caroline Connolly, Fall 2012

Lecture Courses

*Social Psychology*, with Coren Apicella, Fall 2013, Spring 2013; with Geoffrey Goodwin  
Spring 2012

*Judgments and Decisions*, with Jonathan Baron and Barbara Mellers, Fall 2011

## REVIEWING EXPERIENCE

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**Ad hoc Reviewer:**

**Funding Competitions and Awards:** National Science Foundation Decision, Risk, and Management Sciences Program; Israel Science Foundation Individual Research Grants; Society for Personality and Social Psychology Outstanding Research Award; Society for

Personality and Social Psychology Student Poster Award; Society for Judgment and Decision Making Student Poster Competition; National Science Centre (Poland) OPUS Grant; John Templeton Foundation

**Book Proposals:** Elsevier

**General Interest Journals:** *Philosophical Transactions of the Royal Society B: Biological Sciences; Perspectives on Psychological Science; Journal of Experimental Psychology: General; British Journal of Psychology; Collabra; PLOS ONE; Psychological Science*

**Social Psychology Journals:** *Personality and Social Psychology Bulletin; Social Psychological and Personality Science; European Journal of Social Psychology; Social Influence; Journal of Experimental Social Psychology*

**Cognitive Psychology Journals:** *Cognition; Judgment and Decision Making; Cognitive Development; Journal of Cognitive Psychology; Memory and Cognition; Thinking & Reasoning; Cognition and Emotion*

**Other Academic Journals:** *Frontiers in Behavioral Neuroscience; Emotion Review; Philosophical Psychology; Ethics and Behavior; Evolutionary Psychological Science; Experimental Psychology; Journal of Genetic Psychology; Journal of Interdisciplinary History; Neuroethics; Psychology of Religion and Spirituality; Journal of Consumer Psychology; Behavior Research Methods*

## PROFESSIONAL AFFILIATIONS

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Society for Personality and Social Psychology  
Cognitive Science Society  
Society for Judgment and Decision Making  
Society for Philosophy and Psychology

## MEDIA ATTENTION

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Newsweek: “People who are disgusted by body odor are more likely to hold authoritarian views”, by Melissa Matthews.  
Chicago Booth Review: “Money might influence people less than believed”, by Alice G. Walton  
Chicago Booth Review: “Why the public hates performance-enhancing drugs, and what it means for athletes”, by Alice G. Walton  
New Scientist: “What *are* you worth?”, by Shannon Fischer  
The Conversation UK: “Why we are all moral hypocrites – and what we can do about it”, by Jared Piazza  
Chicago Booth Review: “Morality: More important than intelligence”, by Alice G. Walton  
SAS Frontiers: “The science of ethics”, by Abigail Meisel  
The New Yorker blog: “Calculating the value of a life”, by Matthew Hutson.  
PsyPost: “Liberals and conservatives approach moral judgments in fundamentally different ways”, by Eric W. Dolan.



## REFERENCES

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Geoffrey P. Goodwin, Ph.D.  
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Jared Piazza, Ph.D.  
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